Horizontal Partner

Barcode & Labeling Consultants, Inc.

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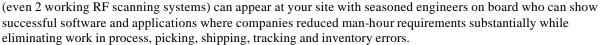
Barcode and Labeling is a Systems Integrator offering hardware and software for Labeling and Tagging applications in the Southeast. Barcode and Labeling provides Label Printing Systems, Barcode Scanners, Legacy and PC based Programming, Installation, On-Site Technical Support and training, Label Media and Tags (paper & synthetic), ribbons. We tie to SQL servers, DEC, HP UNIX, IBM AS400 (I Series), NT, Windows 2000, 98 and 95 based hosts and software with custom sub-routines developed over a decade of barcoding integration efforts.

Territory:

Atlanta based, Barcode and Labeling serves Georgia, East Tennessee, Western NC, Western SC and Northern Alabama

The Barcode Coach:

One of the most publicized tools in our industry, the Barcode Coach containing many fully operational label printers, wedge and batch readers



Offering selections from over 40 choices of desktop and automated label printers and applicators with differing capabilities, costs, and technologies from the world's leading manufacturers like Sato, Zebra, Datamax, Printronix, Auto Labe, Universal Park Products and Eltron.

Reader/terminal integration includes **Compsee and Symbol Technologies**. These range from small hand-held data collection reader/terminals or inexpensive reader attachments for your PC or terminal, all the way to On-Line Real, Time portable and fork-lift mounted radio terminals that transmit data directly to your host.

Some of our Clients:

Alan Bradley, Allied Signal, Bris tol Meyers, Center for Disease Control, Delta Air Lines, DuPont, Electro-Magnetic Sciences, Equifax, Healthdyne, J.C. Penney, Johnson & Johnson, Lockheed, Lucent Technologies, Motorola, Nutrisweet, Panasonic, Primerica, Progressive Lighting, Scientific Atlanta, Sony, Southwire, State of Georgia, True Value, TRW, U.S. Navy, Westinghouse Savannah River Plant, Xerox and many others not nearly so large or well known.

Client Comments that are typical:

- Inventory man hours dropped from over 100 to less than 10.
- Data entry is no longer a step we need. When we scan it, it's entered right into our inventory program.
- We don't pick or ship the wrong product anymore.
- Our handwriting interpretation and transpositions have been eliminated.
- We envisioned substantial time and expenses for the project. We're floored that our system cost so little.
- We were dragged into barcoding kicking and screaming, now we're its biggest fan.

